

## Accord Financial Announces Opening of Chicago Office

Greenville, SC – Dec. 2, 2016 – Accord Financial, Inc. (TSX: ACD), the distinctive senior debt solution provider, is pleased to announce the opening of a new division, Accord Business Finance (ABF). ABF will offer factoring to all industries with products including notification and non-notification factoring. Sue Duckett and Micaella Cosentino have joined Accord to expand our product suite, and will operate from our new Chicago office.

With nearly 25 years experience in invoice financing, Duckett has a proven track record of success, which will enable her to lead and grow Accord Business Finance. Her experience in factoring originated in the U.K. and expanded to the U.S. 5 years ago. She provides a distinct perspective on how best to assist small- and medium-sized enterprises access working capital to help their business grow. Prior to joining Accord, Duckett was employed as Executive Vice President at Bibby Financial Services, both in the U.S. and U.K.

Cosentino brings experience in operations and underwriting to ABF. Her ability to streamline processes, while maintaining risk responsibilities that impact the company's bottom line, will support the growth of the division. Prior to joining Accord, Cosentino's responsibilities at Bibby Financial Services included: sales support, transaction approvals and risk management.

Together, Duckett and Cosentino's top priority is making creative financial solutions accessible for small- and medium-sized businesses nationwide. Accord Business Finance understands the challenges and opportunities that these enterprises face to succeed and grow.



For over 35 years, Accord Financial – the distinctive senior debt solution provider – has consistently provided fast, practical solutions for companies in transition up to \$20 million. Whether the need is working capital for acquisitions, ramping up sales or restructuring, we can help. For more information, please visit <http://www.accordfinancial.com>.

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